

# BLACK MATERNAL HEALTH WEEK EXTENDS ITS REACH AND IMPACT

The inaugural Black Maternal Health Week (BMHW) was founded in 2018 by the Black Mamas Matter Alliance (BMMA) to raise awareness, inspire activism, and strengthen organizing for Black Maternal Health. Since that first year, BMHW has been held in April, recognized in the U.S. as National Minority Health Month, and has started on April 11th in solidarity with the International Day for Maternal Health and Rights.

Success from previous campaigns has meant that more people are aware of the Black Maternal health crisis. Yet, Black Mamas are often left out of the framing for solutions. That is why BMMA and its members selected the theme "Centering Black Mamas: The Right to Live and Thrive" for the 2020 campaign. "Centering Black Mamas" was an opportunity to recognize the strengths of Black Mamas—their motherhood, scholarship, leadership, and research—and seek to further empower them in all facets of their lives.

This year, more than ever, the Black Maternal Health Week campaign captured the nation's attention (see, "BMHW20: By the Numbers"). The arrival of the novel coronavirus and associated COVID-19 has shone a light on health inequities and systemic issues within the U.S. healthcare system, with potentially dire consequences for Black Mamas.

Of course, this global challenge impacted BMMA's campaign planning and execution. In-person activities planned for #BMHW20 included an Atlanta Black Maternal Health Regional Summit, the first annual Black Maternal Health Walk in collaboration with SisterSong Inc, and a closing #BMHW20 community event intended to highlight the way artists, activists, and Atlanta-based organizations center Black women and girls to live and thrive through their advocacy and direct services. We anticipated reaching over 500 people with our #BMHW20 in-person events.

Using the lack of in-person engagement as an opportunity, we at BMMA considered the many ways we could deepen our impact in the digital space. Despite changes to our schedule and programming, BMHW20 was an opportunity to foster deeper dialogue, inspire conversations, and highlight critical issues of deep importance to the black maternal health crisis, all while Centering Black Mamas as the campaign theme promised.

This year of the campaign, Black Maternal Health Week extended its reach and influence. This report takes a look at some of the campaign actions and how the collective efforts this past April 11-17 made a reverberating impact across the nation and beyond.

# #BMHW20 BY THE NUMBERS

**BLACK MAMAS MATTER ALLIANCE** 

17,883

unique visits to BMMA website



15,854

Number of times BMHW20 page was viewed Over

10,000

webinar series registrants

199

individual campaign donations



34%

Total sponsorship increase compared with 2019

More than

30

events hosted by BMMA and Members



Nearly

\$10,000

raised by individual donors



More than

770k

Social media impressions

23

Number of senators to reintroduce a resolution designating April 11-17 as Black Maternal Health Week



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### A PLATFORM TO CENTER BLACK MAMAS

Black Maternal Health Week is a powerful opportunity to engage a range of voices, especially those often left out of the discussion around black maternal health specifically, and health inequities more broadly. From Black Mamas themselves, researchers and advocates, maternal health care providers, and other birthworkers to policymakers and community leaders, the #BMHW20 campaign provided a platform for diverse voices to come together to build community-organizing power and maternal health solutions, all while centering Black Mamas.

### **Individuals and Organizations Uplifting Black Mamas**









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Center for Reproductive Rights ② @ReproRights · Apr 17







WIN Network Detroit @WINNDetroit · Apr 16

93% of #DetroitWINNER babies are born full-term because we center black mamas. Our babies thrive thanks to Community Health Worker support, Midwifery care, and a focus on social needs and support! 200+ healthy babies born, hundreds more to go! #BMHW20 @BlkMamasMatter





Center on Budget @ @CenterOnBudget · Apr 15 #GreatReads from our Ife Floyd on @TeamTANF\_CBPP: The #COVID19 pandemic has disproportionately impacted Black homes & neighborhoods. Read more to see how cash assistance can improve Black maternal health. #BlackMamasMatter #BMHW20





Scientific American O Osciam · Apr 16 Black Maternal Health Week: Racial disparity is one of the most striking takeaways from examining data on maternal mortality in the U.S. The factors that typically protect people during pregnancy are not protective for black women bit.ly/34FqldG (By @mclemoremr) #BMHW20



Avery Desrosiers @adesrosiers23 · Apr 13 We can't prioritize what we don't measure. Data informs policy and that translates into budget investments. The #MOMnibus puts stake in investing in black mamas by committing to improve data capacity, collection and quality measures for black maternal health. #BMHW20

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# PARTNERING FOR GREATER REACH

BMHW20 Helps BMMA Deepen Existing Partnerships and Fuel New Relationships

































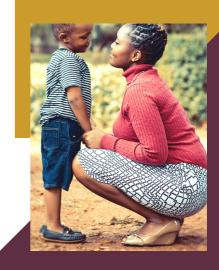




For the 2020 campaign, one goal was to make a greater impact by leveraging our connections and deepening our existing partnerships, both in terms of programming and sponsorships. For example, BMMA worked with members of the Black Maternal Health Caucus to provide quotes and perspectives to be highlighted on social media and in BMMA's webinar focused on black maternal health policy. In a partnership with the recently-released NATAL podcast, BMMA served as a thought-partner, providing guidance on how to frame the series and connecting podcast producers to BMMA members to be featured in the podcast.

To further amplify the campaigns reach, a call for sponsors was sent to supporters to help fund the coordination of BMHW20, including BMMA's online digital activities, and BMMA kindred partner community events across the nation. Official sponsorship levels were set as follows: Change Maker level - \$20,000 and above; Movement Builder Level - \$10,000 and above; Champion Level - \$1,000 and above; and Upholder Level - \$500 and above. As part of their support, sponsors were given early access to the official BMHW20 Social Media toolkit, access to Tweet chat questions to enhance engagement, and recognition of their investment on our website and social media communications related to #BMHW20.

A full list of all 2020 BMHW sponsors and their investment level can be found in the appendix.

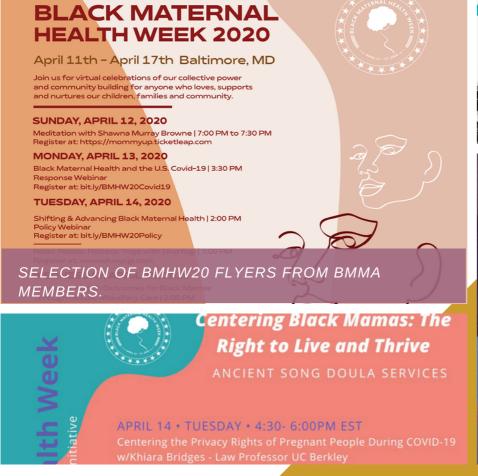


# LIFTING UP BMMA MEMBER EXPERTISE

OVERVIEW OF MEMBERSHIP ACTIVITIES DURING BMHW20

Beyond providing a platform to engage a broad audience on issues critical to Black maternal health, the BMHW campaign is also an opportunity to spotlight and highlight the alliance and its members. BMMA used the 2020 campaign, especially the webinar series, to showcase the depth and breadth of expertise from within the alliance, inviting members from a diversity of disciplines to participate as speakers on each of the four webinars which attracted more than 10,000 registrants and more than 4,000 attendees.

Despite the impact of COVID-19 and the increased necessity to move formerly in-person events to an online space, BMMA continued to engage black women-led community-based organizations with BMHW. In 2020 our kindred partners and collaborators in nine states across the country (California, District of Columbia, Georgia, Louisiana, Maryland, Michigan, New York, Ohio, Texas) hosted over 30 digital events catered to Black Mamas in their communities. These local events included virtual black doula match ups to aid in the time of COVID19, maternal and reproductive health community educational sessions, full spectrum doula trainings, film screenings and community conversations of Death by Delivery documentary, and multiple academic panel discussions on centering Black Mamas in maternal health efforts and informing state and federal level policy related to maternal and women's health. While previously planned in-person events likely would have reached 2000+ individuals, having easily accessible online events meant exposing their work to an even broader audience.

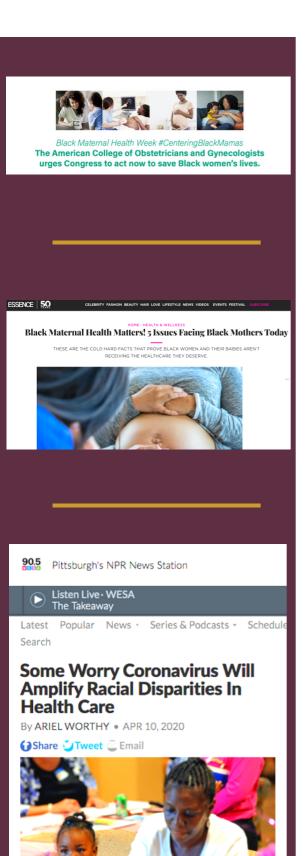








## DRIVING THE CONVERSATION





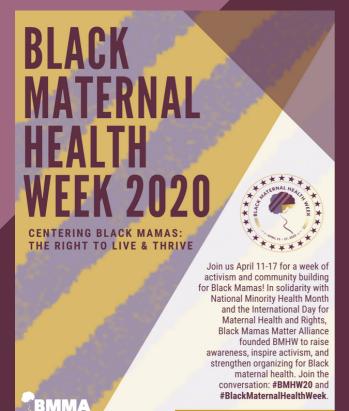
### BMHW20 MEDIA HIGHLIGHTS

One of BMMA's key strategic goals is to shift the culture around black maternal health—to reframe the conversation, centering black mamas and their voices. The annual Black Maternal Health Week national campaign continues to be the cornerstone of this effort and in 2020 BMMA continued to engage the media to both amplify the campaign itself but also, to continue to inform individuals, organizations, communities, and policymakers about the state of Black maternal health in the U.S.

The Black Maternal Health campaign was mentioned in outlets throughout the U.S. For BMMA's part, our direct media outreach included pick-up in 123 outlets, representing a potential reach of over 22 million. Specifically, BMMA was cited in national outlets like *Rewire* and the *DailyKos*, local affiliate networks like *NPR*, and regional and local news sources. Critical to our mission, BMMA was cited in several stories highlighting the campaign in outlets catering to black audiences including *Essence* and *The Root*.

In addition to news media, organizations critical to improving Black Maternal health and eliminating systemic inequities utilized campaign messaging to advocate for policy shifts. For example, the American College of Obstetricians and Gynecologists put out a Black Maternal Health Week resource for Congress, "Black Maternal Health Week #CenteringBlackMamas The American College of Obstetricians and Gynecologists urges Congress to act now to save Black women's lives," to push leaders to action.

# BMHW20: ACTIVITY SUMMARY



### **BMHW20 Activities**

**April 11:** Kickoff #BMHW20 With Birth Worker and New Mama Social Media Giveaways

**April 12:** Continued Social Media Activation over Easter Holiday

**April 13:** #BMHW20 Opening Tweet Chat + "Black Maternal Health and the U.S. COVID-19 Response" webinar

**April 14:** "Shifting and Advancing Black Maternal Health Policy" Webinar featuring Congresswoman Lauren Underwood (IL-14) and staff from the Black Maternal Health Caucus

**April 15:** "Improving Health Outcomes for Black Mamas through Holistic Midwifery Care" webinar

April 16: "Centering Black Mamas: In Practice"

**Closing Webinar** 

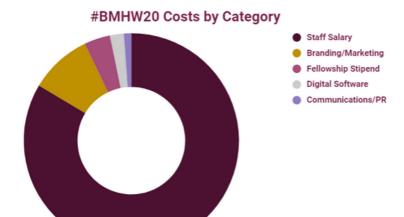
April 17: NATAL Podcast Social Media Takeover, featuring an Instagram Live Interview with Interim Executive Director Angela Aina

# **Appendix**

# **Sponsors**

Changemaker	Movement Builder	Champion	Upholder
\$10,000	\$5,000	\$1,000	\$500
<ul> <li>United Way of Greater Atlanta</li> <li>Merck for Mothers</li> </ul>	<ul> <li>American College of Obstetricians &amp; Gynecologists (ACOG)</li> <li>CityMatCH</li> <li>Every Mother Counts</li> <li>Vintner's Daughter</li> </ul>	<ul> <li>American College of Nurse Midwives (ACNM)</li> <li>Center for Reproductive Rights</li> <li>CityBlock</li> <li>National Advocates for Pregnant Women</li> <li>New Voices for Reproductive Justice</li> <li>MomsRising</li> <li>State Innovation Exchange (SiX)</li> </ul>	<ul> <li>Abortion Care         Network</li> <li>Birthing Hands         Midwifery and         Birth Services LLC</li> <li>Feminist Midwife</li> <li>A Better Balance</li> </ul>

# **Budget Expenditures**



Category	SUM of Cost
Branding/Marketing	\$5,684.62
Communications/PR	\$689.00
Digital Software	\$1,278.00
Equipment	\$619.61
Fellowship Stipend	\$2,400
Staff Salary	\$51,092
Grand Total	\$61,763.23

# **Appendix**

# **Itemized Expenses**

#BMHW20 Expenses			
Description		Cost	Category
Zoom Webinar Upgrade		\$816.00	Digital Software
Minuteman Press		\$156.76	Branding/Marketing
VistaPrint Promotique		\$1,166.38	Branding/Marketing
Best Buy Camera		\$619.61	Equipment
Minuteman Press		\$2,374.69	Branding/Marketing
Minuteman Press		\$1,986.79	Branding/Marketing
PR Web Press Releases		\$389.00	Communications/PR
Zoom Webinar Upgrade		\$462.00	Digital Software
TrackMyHashtag Download		\$300.00	Communications/PR
#BMHW20 Junior Graduate Fellow		\$2,400	Fellowship Stipend
National Membership Manager (20% of time)		\$10,400	Staff Salary
Communications Manager (40% of time)		\$24,600.00	Staff Salary
Interim Director (15% of time)		\$12,060.00	Staff Salary
Administrative Team (10% of time)	\$4,032.00	Staff Salary	
	TOTAL	\$61,763.23	

### **MOTHER'S DAY CAMPAIGN SUMMARY**

### Celebrating and "Centering Black Mamas"

### **Activity Summary**

Coming on the heels of Black Maternal Health Week 2020 was Mother's Day (May 10, 2020). As a major awareness opportunity for motherhood generally and the Black Maternal health crisis specifically, BMMA determined a set of activities to engage and broaden its audiences. Given the proximity of Mother's Day to BMHW20, BMMA connected the two campaigns by utilizing a similar theme, broadening it to simply, "Centering Black Mamas."

This theme seemed especially important to focus on in light of the 2020 COVID-19 pandemic and its impacts on maternal health. It is against that backdrop that BMMA continues to shine a spotlight on black motherhood. The campaign included three main strategies, briefly described below: 1) Social Media and Influencer Engagement; 2) External Partner and Member Engagement; 3) #GivingTuesdayNow global fundraising effort.

Social Media and Influencer Engagement: BMMA created a set of social media graphics to share in the week leading up to Mother's Day. Brief messages were centered around the theme ("Centering Black Mamas") and included language such as:

Whatever #motherhood looks like for you, today (and truly, everyday) we are #CenteringBlackMamas—their strength, their resilience, and their deep love for family and community.

Specifically for the holiday, the theme language was expanded to "Celebrating and Centering Black Mamas" in recognition of the importance of uplifting, specifically, black motherhood.

In addition to disseminating shareable graphics on its social channels, BMMA made an effort to cultivate relationships with social media influencers in the "Black Motherhood" sphere. Longterm, the goal is to create a community of external "everyday women" supporters who can speak to issues around black maternal health not from a provider or advocate perspective but instead from their specific lens within their community.







Ultimately, this is the beginning of an evolving, long-term strategy to introduce BMMA to a new audience, especially in an effort to expand its base of supporters and drive individual-level giving.

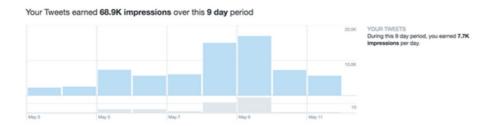
BMMA also received an invitation from Netflix to participate in the global viewing party of Michelle Obama's "Becoming" documentary. Although the film is not directly about motherhood, this was an excellent time to engage BMMA's followers during Mother's Day weekend. Using the hashtag #BecomingBlackMamasMatter, BMMA invited its followers to participate in a chat to discuss the film.

External Partner and Member Engagement: Because Mother's Day is an opportunity for most, if not all, of BMMA's partners, including its member organizations, it was also a chance for BMMA to deepen its engagement with various entities. For example, BMMA participated as part of the Steering Committee for the virtual March for Moms. In addition to providing guidance, BMMA supported the March for Moms effort by sharing information about the campaign and activities on its social media channels. Similarly, for BMMA member organization Mothering Justice, BMMA promoted their "Mama's March," an effort to center the voice of Black Mamas in federal advocacy efforts.

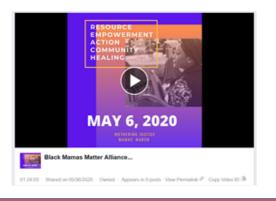
#GivingTuesdayNow Global Fundraising Effort: Organized by Giving Tuesday, #GivingTuesdayNow was a global day of giving and unity that was held May 5, 2020 as an emergency response to the unprecedented need caused by COVID-19. Utilizing the theme, BMMA solicited donations via social media and email. Through the month of May, the campaign raised over \$14,000.

### **Summary of Reach**

**Twitter**: In the week that included Mother's Day (May 3-May 11), BMMA garnered an average of 7.7k twitter impressions per day, including over 32k impressions on the Friday and Saturday before Mother's Day, when the majority of fundraising and social media efforts were made (including participation in the #BecomingBlackMamasMatter film discussion chat).



Facebook: Over the course of May 1st to May 15th, BMMA's Facebook page posts garnered a daily reach of about 2.3K. This reach included a livestream of one of BMMA's Kindred Partner virtual events, Mothering Justice's Mama March 2020.





**Instagram**: During the Mother's Day campaign, BMMA shared a total of 10 posts on instagram. These posts made over 47k impressions.